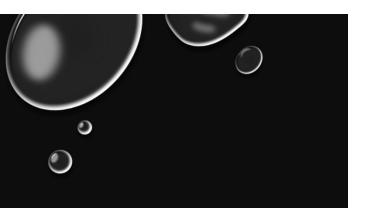




KEEPING DEFECTS OUT OF OLIVE OIL

OIL STORAGE 101



REASONS FOR KEEPING DEFECTS OUT

- FROM A CONSUMER PERSPECTIVE
 - IT REFLECTS BADLY ON YOUR BRAND AND REPUTATION
 - UNLIKELY TO RE-PURCHASE FISCAL IMPACT
 - CUSTOMER EXPERIENCE NEGATIVE EXPERIENCES ARE MORE WIDELY SHARED THAN POSITIVE ONES
- PRODUCT
 - SHELF LIFE
 - E.G. GOOD STORAGE EXTENDS SHELF LIFE OF EVOO
 - EASIER TO PACKAGE
 - E.G. SEDIMENT CONTAMINATION/INCREASE IN HANDLING COST



HOW TO KEEP DEFECTS OUT

- HARVESTING
- PROCESSING
- STORAGE
- FILTRATION (IF NEEDED)
- PACKAGING

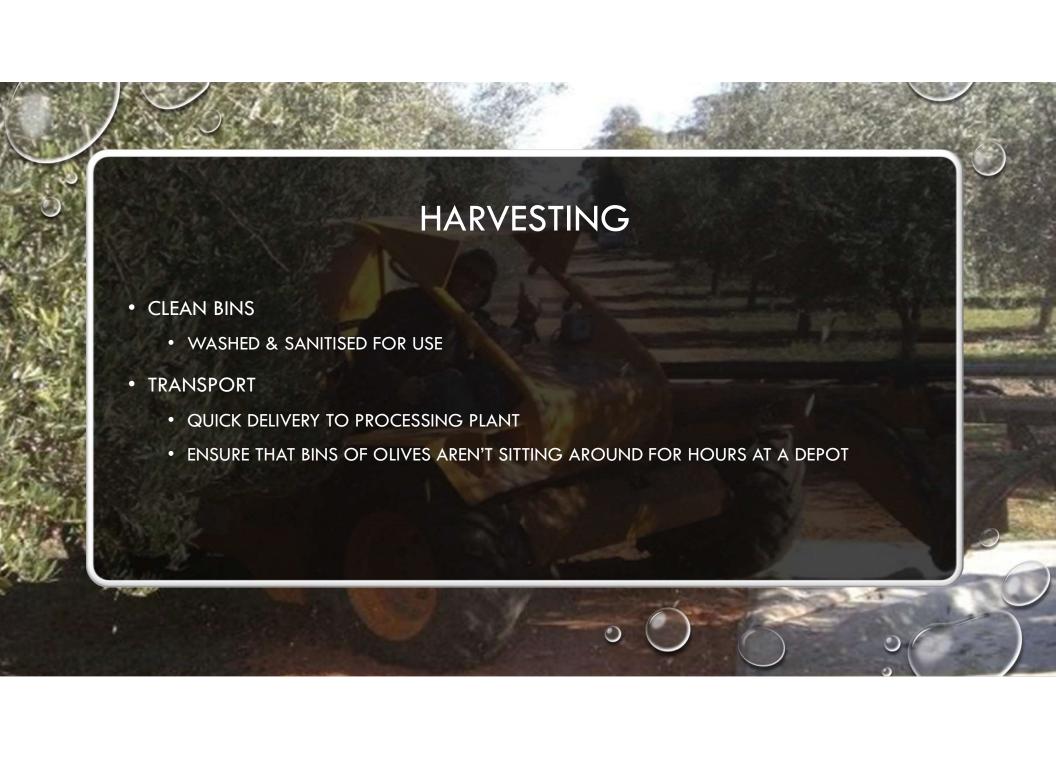














PROCESSING

- DELIVER WITHIN 8 HOURS OF HARVEST
- COMMUNICATE WITH YOUR PROCESSOR ABOUT
 - MALAXING TIMES
 - NO MORE THAN 40 MINUTES
 - TEMPERATURE OF PASTE AND WATER ADDITIONS
 - NO MORE THAN 27-28°C AT ANY ADDITION POINT.
 - MAINTENANCE
 - CLEAN, FINAL SEPARATION OF THE OIL DUE TO WELL MAINTAINED MACHINERY
- INITIAL STORAGE AT PLANT AFTER PROCESSING
 - KEPT INSIDE OUT OF NATURES ELEMENTS





STORAGE

- OPTIONS FOR STORAGE
 - STAINLESS
 - STAINLESS
 - STAINLESS
 - IBC'S CAN BE USED AS A (VERY) SHORT TERM SOLUTION FOR SHUTTLING OIL
- STORED BETWEEN 18 22°C
- STORED OIL NEEDS TO BE RACKED OFF THE SEDIMENT BECAUSE
 - SEDIMENT ACCELERATES OXIDATION
 - AND TRANSMITS MUSTY FLAVOURS THROUGH THE OIL
- CLEAN OIL SHOULD ALWAYS BE CAPPED WITH NITROGEN AND TANKS SHOULD BE KEPT AS FULL AS POSSIBLE







RACKING & FILTRATION

- RACKING
 - CAN'T BE DONE EFFECTIVELY IN AN IBC OR PALLECON.
 - ALL OILS WE RECEIVE LIKE THIS NEED FILTRATION.
 - FIRST RACKING AFTER 7 DAYS
 - SECOND RACKING AFTER 6-8 WEEKS
 - THIRD IS BY REVIEW
- FILTRATION

IS A CONVENIENT AND HIGH SPEED OPTION TO REPLACE THE NATURAL SETTLING PROCESS FOR OILS THAT HAVE BEEN

- STORED INCORRECTLY OR
- NEED TO BE USED QUICKLY;
- IS EXPENSIVE







PACKAGING

- IF YOU CAN'T STORE IN STAINLESS, PACK INTO GLASS OR CASK (BAG IN BOX) ASAP AFTER OIL SETTLING HAS OCCURRED.
- GLASS SHOULD BE AS DARK AS POSSIBLE
- IDEALLY SHOULD NOT BE KEPT IN TINS FOR A LONG TIME QUICK SELL THROUGH OPTION ONLY
- PACKED GOODS SHOULD BE STORED IN A TEMPERATURE CONTROLLED ENVIRONMENT – 18 TO 22°C WITH LITTLE/LOW NATURAL LIGHT





